



YumChina™

NYSE: YUMC HKEX: 9987

Fact Sheet

As of Q4 2020

Company Overview

We are the largest restaurant company in mainland China, with 10,506 restaurants in over 1,500 cities at the end of December 2020. We have the exclusive right to operate and sublicense the KFC, Pizza Hut and Taco Bell brands in China and own the intellectual property of the Little Sheep, Huang Ji Huang, East Dawning and COFFii & JOY concepts outright. In addition, we have partnered with Lavazza to explore and develop the Lavazza coffee shop concept in China.

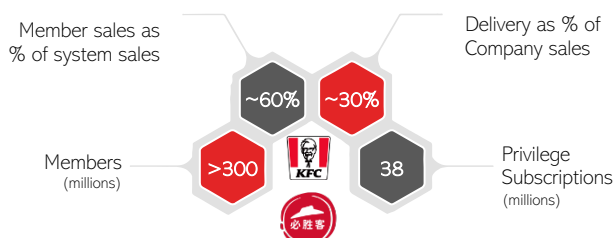
Joey Wat – CEO of Yum China

2020 was an unprecedented year that tested our people, systems and capabilities. I would like to express my heartfelt appreciation to our employees and business partners. Through their dedication, creativity, and tireless efforts, we overcame numerous challenges and demonstrated our ability to succeed in the face of adversity. Fourth quarter results marked a strong finish to 2020, with same-store sales recovering sequentially and double-digit operating profit growth. Our foremost priority remains the safety of our employees and customers. The COVID-19 pandemic reinforced our determination to look after our employees and strive to be a responsible corporate citizen, an effort that is recognized by our industry.

Growth Initiatives



Digital and Delivery



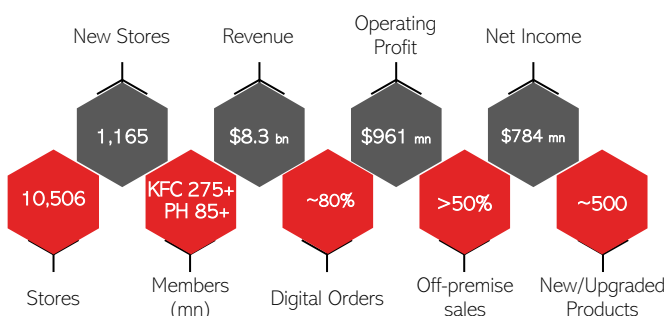
Awards and Recognition



2021 Outlook

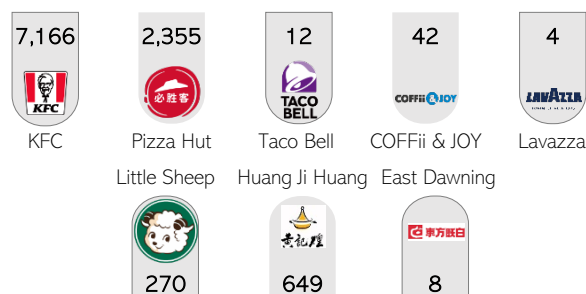


2020 Highlights

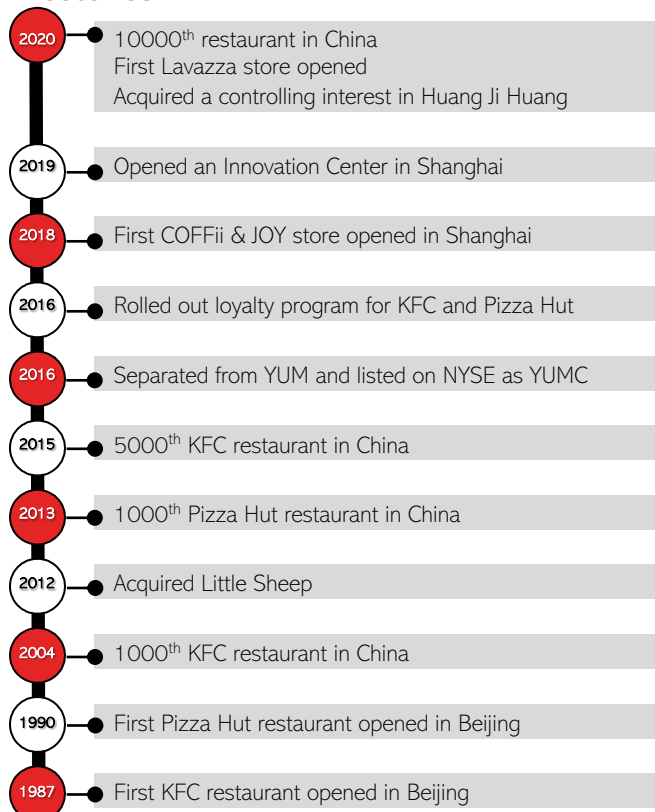


Note: 2020 Operating Profit and Net Income included special items of \$229mil and \$169mil respectively, primarily due to the re-measurement gain of Suzhou KFC acquisition

Our Brands and Stores

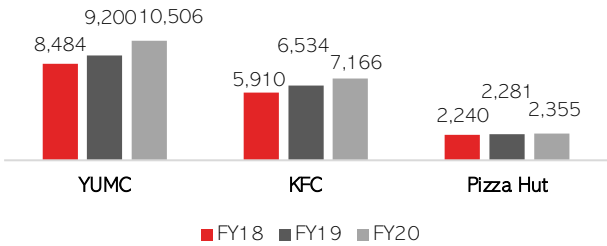


Milestones

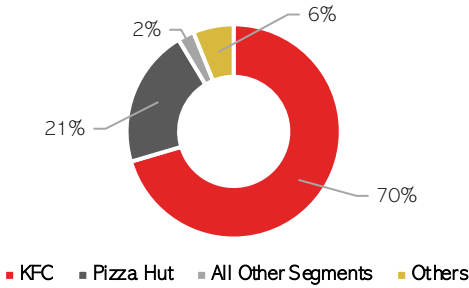


Key Financial Highlights

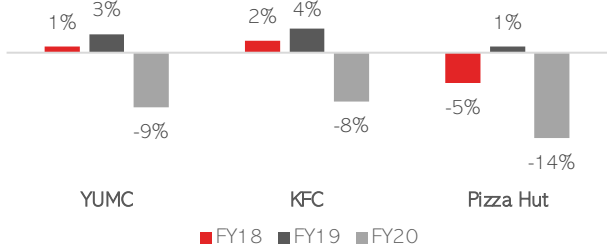
Units by Brand



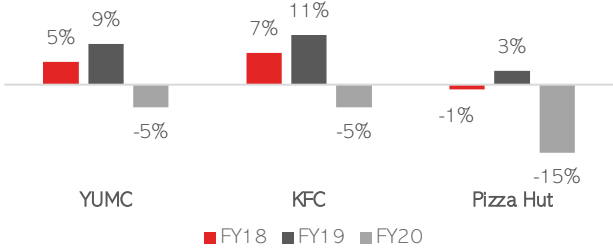
Revenue % by Brand



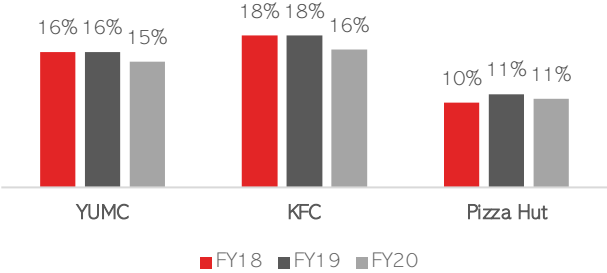
Same-Store Sales Growth



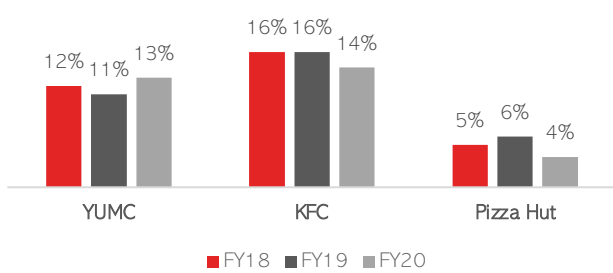
Total System Sales Growth



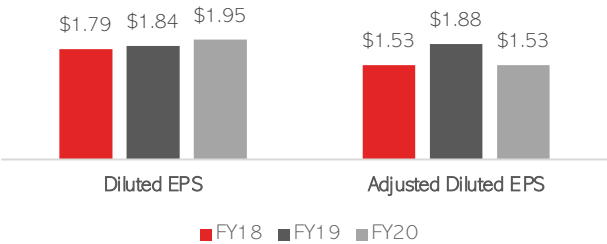
Restaurant Margin



Operating Margin



Diluted EPS (USD)



Cash Dividends and Share Repurchases (USD Millions)

